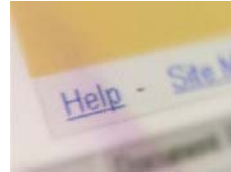




# MBA Online Program

Online course schedule information



## Priority registration

Priority registration is a time designated by Suffolk University to allow students the opportunity to register for courses without making an initial deposit. Once the period is over, the Student Accounts/Bursar's Office will mail out tuition bills to students.

The Online Program has reserved 2 weeks prior to the University priority registration exclusively for online students to register for online courses.

### **What does this mean to you?**

It means that you can register for an online course without the worry or concern of a course filling up. It is highly recommended that you use the exclusive priority period for online students and register for course(s).

After the first two weeks, online courses will open to the rest of the campus community with the exception of SB 600, MBA 780 and MBA 800. You may continue to register for online course, however, please note that online courses are popular among campus students and they may fill up quickly.

## Priority Registration Period for Spring and Summer 2016

October 26– November 8	<b>Only fully online students can register for spring and summer 2016</b>
<b>Suffolk University priority registration:</b>	
November 9, 2015	Spring 2016 online courses open to campus students (with the exception of SBS 600 [formerly MBA 600], MBA 780, MBA 800).

### **Registration Exceptions (online students):**

The following courses are available online **ONLY** to fully Online MBA students.

1. SBS 600W
2. MBA 780W\*
3. MBA 800W\*

(\*Can be taken online with special permission from Assistant Dean, Heather Hewitt)

### **New Student Orientation (NSO):**

If this is the first MBA Online course you are taking, you must register for **MBA 001 -NSO First-Time Online Users** with the Registrar's Office. This is a 0-credit, 0-fee introductory course. **Newly admitted, please contact Ana Perez at [aperez@suffolk.edu](mailto:aperez@suffolk.edu) with the session you want to register for, please include your full name and ID#. The NSO is hosted prior to the start of the semester and the system will not allow you to register for the session on your own.**

The NSO is offered 2 times the week prior to the semester start date. Below are the dates for Spring and Summer 2016. Please note that you only attend the session that best fits your schedule.

Spring 2016		Summer 2016	
MBA 001 <u>W1</u>	MBA 001 W2	MBA 001 <u>W1</u>	MBA 001 W2
Tuesday, January 12, 2016	Thursday, January 14, 2016	Tuesday, May 17, 2016	Thursday, May 19, 2016
6:00-7:00PM (EST)	7:00 – 8:00PM (EST)	6:00 – 7:00PM	7:00 – 8:00PM

### **Closed course:**

When a course reaches its cap (capacity), it will be closed for enrollments. We advise students to get on the waitlist for the closed course. Once a spot becomes available, the first student on the waitlist will be notified by the Registrar's automated system. Please be sure to have access to your Suffolk email account.

**Do not contact faculty directly. Students cannot be added to a closed online course by a faculty member. The Online Program adheres to the waitlist process in assisting students enroll in courses.**

### **Registration information:**

For step-by-step instructions on how to register and the waitlist process visit: <http://www.suffolk.edu/explore/59846.php>.

<b>Spring 2016</b>	
Start Date:	January 19, 2016
End Date:	May 2, 2016
Finals Week:	May 3 – May 10
SPRING BREAK: March 13 – 20	

## **SPRING 2016 MBA Online Chat Schedule**

Course Number	Course Title	Chat Day	Chat Time	Instructor
<b>Orientation</b>				
MBA-001-W1	NSO First-Time Online Users	Tuesday, January 12	06:00PM 07:00PM	Potvin, M
MBA-001-W2	NSO First-Time Online Users	Thursday, January 14	07:00PM 08:00PM	Potvin, M
<b>Core and Required</b>				
*SBS-600-W1	Effective Career Planning	Tuesday	06:50PM 08:20PM	Detjen, J
MBA-610-W1	Organizational Behavior	Monday	08:30PM 10:00PM	Detjen, J
MBA-622-W1	Operations and Data Analysis	Thursday	08:30PM 10:00PM	Marcus, B
MBA-630-W1	Economic Analysis for Managers	Monday	06:50PM 08:20PM	Staff, F
MBA-640-W1	Corp Financial Reporting & Ctr	Tuesday	06:50PM 08:20PM	Tevet-Markelevich, A
MBA-650-W1	Value Based Financial Mgmt	Thursday	06:50PM 08:20PM	Staff, F
MBA-660-W1	Mkting: Challenge of Mging Val	Wednesday	06:50PM 08:20PM	Staff, M
MBA-780-W1	Managing in Global Environment	Tuesday	08:30PM 10:00PM	Rufin, C
MBA-800-W1	Strategic Management	Wednesday	08:30PM 10:00PM	Wang, I
<b>Accounting</b>				
ACCT-801-W1	Grad Financial Accounting II	Monday	08:30PM 10:00PM	Potvin, M
ACCT-802-W1	Grad Financial Accounting III	Monday	06:50PM 08:20PM	Potvin, M
ACCT-804-W1	Cost & Managerial Accounting	Wednesday	08:30PM 10:00PM	Tevet-Markelevich, A
ACCT-825-W1	Adv. Topics Managerial Acct.	Wednesday	08:30PM 10:00PM	Petacchi, P
ACCT-865-W1	Accounting Information Systems	Tuesday	08:30PM 10:00PM	Staff, A
ACIB-872-W1	International Accounting	Wednesday	06:50PM 08:20PM	Staff, A
TAX-801-W1	Federal Taxation I	Monday	06:50PM 08:20PM	Angelini, J
TAX-879-W1	Personal Financial Planning	Monday	08:30PM 10:00PM	Staff, A
<b>Business Law</b>				
BLLS-830-W1	Manage in Intrnl Legal Environ	Tuesday	08:30PM 10:00PM	McCoy, J
<b>Finance</b>				
FIN-801-W1	Money & Capital Markets	Monday	08:30PM 10:00PM	Staff, F
FIN-810-W1	Investment Analysis	Monday	06:50PM 08:20PM	Staff, F
**FIN-880-W1	Investment Banking	Monday	08:30PM 10:00PM	Staff, F
<b>MGT:OB/ENT</b>				
MGES-800-W1	Business Startups	Monday	06:50PM 08:20PM	Gunning, S
MGES-826-W1	Writing the Business Plan	Thursday	06:50PM 08:20PM	Moker, G
MGOB-820-W1	Career Strategy	Wednesday	06:50PM 08:20PM	Arthur, M
<b>MGT:S/IB</b>				
MGIB-835-W1	International Strategy	Thursday	06:50PM 08:20PM	Lehrer, M
<b>Marketing</b>				
MKT-810-W1	Mktg Research for Managers	Thursday	08:30PM 10:00PM	Staff, M

\*SBS 600 dates: January 19, January 26, February 2, February 9 (MUST ATTEND ALL SESSIONS).

\*\*New course: see description below

## **NEW COURSE:**

### **Description:**

Students analyze the main functions of investment banks such as origination, syndication, and distribution of security issues. They examine pricing of new issues and secondary offerings by investment banks, mergers and acquisitions, leveraged buyouts, valuation of closely held companies, and restructuring of distressed companies. The role of investment bankers in restructuring industry and financing governments and ethical issues faced by investment bankers will be studied.

Prerequisites: MBA 650

<b>Summer 2016 – MODULE 3</b>	
Start Date:	May 23, 2016
End Date:	July 28, 2016
10 weeks, meets once a week	

## SUMMER 2016 MBA Online Chat Schedule

Course Number	Course Title	Chat Day	Chat Time	Instructor
<b>Orientations:</b>				
MBA-001-W1	NSO First-Time Online Users	Tuesday, May 15	06:00PM 07:00PM	Potvin, M
MBA-001-W2	NSO First-Time Online Users	Thursday, May 17	07:00PM 08:00PM	Potvin, M
<b>Core and Required</b>				
MBA-610-W1	Organizational Behavior	Monday	08:30PM 10:00PM	Detjen, J
MBA-630-W1	Economic Analysis for Managers	Tuesday	06:50PM 08:20PM	Staff, F
MBA-640-W1	Corp Financial Reporting & Ctr	Monday	08:30PM 10:00PM	Staff, A
MBA-650-W1	Value Based Financial Mgmt	Thursday	08:30PM 10:00PM	Atherton, C
MBA-660-W1	Mkting: Challenge of Mging Val	Thursday	08:30PM 10:00PM	Staff, M
MBA-680-W1	Managing in Ethical & Lgl Evt	Wednesday	08:30PM 10:00PM	McCoy, J
MBA-780-W1	Managing in Global Environment	Monday	06:50PM 08:20PM	Sheehan, M
MBA-800-W1	Strategic Management	Wednesday	06:50PM 08:20PM	Aylward, T
<b>Accounting</b>				
ACCT-804-W1	Cost & Managerial Accounting	Tuesday	06:50PM 08:20PM	Anderson, M
ACCT-805-W1	Auditing and Assurance Srvcs	Wednesday	08:30PM 10:00PM	Fuerman, R
ACCT-865-W1	Accounting Information Systems	Tuesday	08:30PM 10:00PM	Azer, A
<b>Finance</b>				
FIN-801-W1	Money & Capital Markets	Monday	08:30PM 10:00PM	Staff, F
<b>MGT: OB/ENT</b>				
MGES-842-W1	Glob Innov & New Prod Vir Team	Tuesday	06:50PM 08:20PM	Bhatia, S
MGES-848-W1	Green and Sustainable Business	Wednesday	06:50PM 08:20PM	Bean, W
<b>MGT: S/IB</b>				
MGSM-834-W1	Mergers and Acquisitions	Saturday	09:00AM 10:30AM	Belousova, S
<b>MKT</b>				
MKIB-817-W1	International Marketing	Wednesday	08:30PM 10:00PM	Staff, M
MKT-820-W1	Sales Management	Monday	06:50PM 08:20PM	Staff, M

<b>Module 1</b>	
Start Date:	May 23, 2016
End Date:	July 8, 2016
7 weeks, meets twice a week	

**Exception: Module 1-Meets for 7 weeks, 2 times a week**

<b>TAX-801-W1</b>	<b>Federal Taxation I</b>	<b>Monday/Wednesday</b>	<b>06:50PM 08:20PM</b>	<b>Angelini, J</b>
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